



# Leanovations University



## Upcoming Workshops/Seminars

Office: 860-479-0293

[info@leanovations.com](mailto:info@leanovations.com)

[www.leanovations.com](http://www.leanovations.com)

Fred Shamburg  
Leanovations, LLC.

## **Leanovations University**

The Leanovations University continues to expand our programs, educational and training opportunities, for our clients (Partners for Success) supporting their development of an internal companywide training center or university.

As part of our “Contract for Success” Leanovations encourages and expects all “Partners for Success” to invest in their employees, through an internal company university style training, to create new skills in business and life to grow personally, supporting a “Lean Learning Culture” of continuous improvement for the organization. The Leanovations University courses are designed to provide appropriate theory and practice through experiential simulations, in problem solving, critical thinking, data analysis, use of information technology, communication, teamwork, ethics, and leading and managing.

**Please refer to Leanovations University vision and mission stated below.**

**Vision:** To provide students with a high quality education through participation-centered learning that includes a global view of business and an interactive curriculum. The University provides a foundation for intellectual enrichment and life-long learning by holding all participants to high standards

**Mission:** Provide opportunities to develop skills in the field of business recognized for its lean, innovations, quality, and leadership, improving the total value stream of an organization to include developing partnerships with customers and supplier to ensure success. The Leanovations team is dedicated to teaching and mentoring, preparing students to be thoughtful and responsible business professionals and future leaders.

To learn more about Leanovations University, and how it can assist your company, please visit our website at [www.leanovations.com](http://www.leanovations.com), or contact us at [info@leanovations.com](mailto:info@leanovations.com) or call (860) 479-0293.

### **Leanovations University Structure:**

**CLASS:** See Workshop Offerings on following pages

**DATE:** See Dates of Workshop offering

**LOCATION:** Class will be at the Specialty Printing/Leanovations University  
\*\*\* Unless otherwise specified in the Workshop Offering

**ADDRESS:** 15 Thompson Road, East Windsor CT (Specialty Printing Distribution Center)

**CLASS TIME:** 8:00 AM to 4:00 PM (with 1-hour lunch break on your own)

#### **COST FOR WORKSHOPS:**

1-Day Workshop: \$200/person or \$175/person with 3 + from the same company enrolled

2-Day Workshop: \$350/person or \$300/person with 3 + from the same company enrolled

4-Day LLC Workshop: \$1,000/person for “Partners for Success” - \$1,250 for Non-Partners

**Instructor:** See Workshop offerings for instructor – BIO’s are listed on our website

**Enrollment:** Registration Form is on the last page of this document or go to website and download PDF fillable form

**Website:** [www.leanovations.com](http://www.leanovations.com)

## **Lean Leadership Certification (LLC) (4-Day Workshop)**

**Instructors: Fred Shamburg**

This four-Day workshop is for all levels of the organization from the Top Leader, right on down to the associates. Leanovations conducts this Lean Leadership Certification program in four consecutive days, and it is hands on very interactive workshop, ending each day visiting a different Lean factory providing "real world" experiences. The participants will hear from top management about their Lean journey, tour the facilities and then more importantly hear from the workers about how the Lean transformation has affected them in a positive way.

This LLC Certification program is for individuals leading Lean initiatives for their organizations, who want to equip themselves with the skills necessary to be an effective change agent and Lean implementer. The 4-Day program consists of simulation-based exercises that present Lean concepts, principles, tools and techniques. The program is highly interactive training; this is not just classroom lectures and theory.

Fred Shamburg, President of Leanovations is a "National Shingo Prize Examiner" and on the BOD for the Hartford Chapter APICS Society, has taught and led Lean transformations globally. Leanovations has graduated over 600 Lean Leaders from over 100 companies from this 4-Day LLC Workshop to date, with over 23 states and 4 international countries represented.

## **Learn Lean Manufacturing Basics – from With Nerf Ball Simulations (1-Day)**

**Instructor: Fred Shamburg**

The participants of this workshop will learn the basic Lean Management principles, elements, and techniques for Lean Manufacturing success. This workshop will provide the emotional and intellectual framework for understanding Lean through the five (5) basic principles of the Toyota Productions System, the importance of eliminating wastes to create flow where possible and pull where flow is not possible, along with the value of a visual factory floor that engages and empowers the employees.

Participants will operate a simulated factory building "Nerf Balls" and then redesign through a short kaizen team event with newly learned Lean Management principles. The Nerf Ball Factory simulation is an ideal way to apply what was learned in the morning session. The participants then operate their new implemented factory to measure the key performance indicators, and experience the improved results. The workshop objectives include:

- The Key Concepts of Lean
- Lean Basics and Kaizen Principles
- Standard Work and balancing Takt Time with Cycle Time
- Very hands On and Interactive Session
- Nerf Ball Factory Simulations
- And Much More

## **Leading Lean Transformation for Top Managers/Leaders (2-Day)**

**Instructors: Fred Shamburg**

"Understanding the Challenges and Rewards of Leading a Lean Cultural Transformation"

This workshop is for executives, top managers and leaders who are decision makers. The focus of this workshop is to provide a solid foundation of the Lean Principles but also the pitfalls of not applying the principles right. Today only 5% of the manufacturing facilities in the U.S. are attempting Lean principles/practices, but only 50% of those are sustaining the gains. This workshop will help Top Managers/Decision makers understand why Lean learning must become part of the culture, how to maintain the gains, what results to expect and the timeframe to get there.

The participants of this workshop will come away understanding the challenges and rewards of leading a Lean Learning Culture Transformations. Topics covered in the workshop are:

- Lean Transformation Requires Consistent and committed Leadership
- Leaders Must Lead and Model the Way
- Change Requires a Reason and a Vision and established Shared Values
- People Must be Taught and Supported
- Change Needs a Plan and a Process that enables others to act
- Challenge The Status Quo and Encourage The Heart
- Leading Lean needs a Charismatic-Transformational Leader

## **Lean-ISO Workshop – Integration of Efforts for Success (1-Day)**

**Instructors: Kim Cunningham & Fred Shamburg**

This workshop will show participants how Lean and ISO complement each other in any organization in any industry. Lean focuses on establishing standard work, so companies can predict the outcome in time and quality, which is the foundation that supports the systemized ISO process approach.

Participants of this workshop will learn how to understand and interpret ISO9001:2008 standard using the process approach, while gaining an expertise in both Lean and ISO Guidance/Quality Leadership. Implementing a successful ISO 9000 process means an organization becomes efficient and effective by managing its way of doing things through systemizing its process. . Following a Lean ISO process ensures that nothing important is left out and that everyone is clear about who is responsible for doing what, when, how, why and where. The workshop objectives include:

- How Lean and ISO complement each other
- Why Lean ISO approach should be part of a Strategic Plan for an organization
- Understand and interpret ISO9001:2008 process approach
- The importance of a Lean Standard Work systemized approach
- How to apply the P.D.C.A. Plan-Do-Check-Act process
- How to develop a framework for an organization to be ISO 9001 certified by a third party

## **Internal ISO Auditor Training Workshop (2-Day):**

**Instructor: Kim Cunningham**

Learn how to perform internal audits effectively within your organization through this hands-on 2-day training course. Practice the new skills and techniques learned during the course with examples of quality management documents or visit a local company as part of the workshop.

An effective internal ISO audit program is essential for continuous improvement and an integral part of the Plan-Do-Check-Act process. This workshop teaches the process approach and includes interactive workshops, group activities, and performing actual internal audits at the company hosting the training. Participants will learn how to:

- Effectively understand and interpret the ISO 9001:2008 standard
- Understand and apply the process approach
- Utilize auditing best-practices and principles
- Prepare, conduct, and report internal audits
- Perform verification of effectiveness of actions taken

Participants are encouraged to bring an example of a process their organization could utilize an Internal ISO Audit. Workshop homework for the participants will be to apply what they learned back at their own organization. Kim Cunningham will follow-up on homework with participants.

## **Root Cause and Corrective Action – (1 Day)**

**Instructor: Kim Cunningham**

Learn by doing in this Hands-on workshop. Save money, time, and reputation by learning how to address corrective actions appropriately. This interactive workshop teaches participants how to perform root cause analysis to effectively prevent problems from recurring. Then apply what you learned to support your Lean-ISO Transformation. The participants will learn how to:

- Define latent root cause
- Explain the PDCA model
- Identify different data collection methods
- Identify and utilize tools for problem-solving
- Build knowledge and skills with the fundamentals of RCCA

## **Learning Negotiation Skills – (1-Day)**

**Instructor: Roger O’Hanlon**

It is amazing how unprepared people can be when sitting at the negotiation table. Many negotiation situations can come as a surprise, such as, the unexpected phone call throwing you into a surprise negotiation discussion by supplier or buyer. However, most situations are planned for a specific time and place, so why are so many not ready to negotiate?

How do you develop a negotiation process that overcomes the things that stops you from a successful negotiation result?

There are many must do steps in the preparation for negotiation and many smart to do steps that will advance your awareness and expectations before and during the negotiation and things that must be avoided in negotiations. This one day workshop will enhance your opportunity to become better at negotiations.

**Please Use Leanovations Registration Form  
on Next Page**

# Leanovations Registration Form

Mail form with payment information to:

Leanovations, LLC  
117 Northwest Drive  
Plainville, CT. 06062  
Office Phone: (860) 479-0293

Or

E-Mail this form with payment information to:

[Info@leanovations.com](mailto:Info@leanovations.com)

Make checks payable to "LEANOVATIONS, LLC"

Please fill out form completely. Use one form per participant.

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Workshops Start at **8:00 a.m.** and End **4:00 p.m.**

Workshop Title: \_\_\_\_\_

Date(s) of Workshop: \_\_\_\_\_

Number of Employees Attending This Workshop (3 or more apply discount): \_\_\_\_\_

Name (1 Form/Attendee): \_\_\_\_\_

Company: \_\_\_\_\_

Job Function: \_\_\_\_\_

Address: \_\_\_\_\_

# and Street,

Town,

State

ZIP

Phone #'s Work: \_\_\_\_\_ Cell: \_\_\_\_\_

Email Address: \_\_\_\_\_

Way of Payment (X next to method): \_\_\_\_\_ CHECK ENCLOSED \_\_\_\_\_ PLEASE INVOICE

Amount Paid: \$ \_\_\_\_\_ (apply discount for 3 or more attending).

Additional Comments: \_\_\_\_\_

\*\*\* Go to [www.leanovations.com](http://www.leanovations.com) to enroll with fillable PDF file