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Lean to Green Just Got Easier

Leanovations and Traver IDC are authorized by Eversource and The United Illuminating Holdings Company (UIL) to provide a variety of Energize ConnecticutSM energy efficiency solutions.

Energy efficiency is a key component of a successful business sustainability strategy. Eligible Eversource and UIL manufacturing customers can take advantage of services that use incentives and rebates to offset the costs associated with energy-efficient design, equipment and process improvements. The **Leanovations and Traver IDC partnership** will help your organization with a comprehensive plan to utilize these services and funding opportunities.

Leanovations was selected and awarded a three year contract in support of the Energize Connecticut's Business Sustainability Challenge (BSC), Lean Manufacturing (PRIME), and Energy Usage Assessments (EUA), and Traver IDC is an authorized comprehensive Energy Opportunity (EO) auditor and installer, administered by Eversource Energy and United Illuminating, promoting energy-efficiency programs empowering businesses to make smart production, energy and sustainability choices.

Fred Shamburg, owner and president of Leanovations was selected by the National Shingo Board of Governors as a "National Shingo Prize Examiner", being recognized for his past performance in leading Lean ISO transformations in diverse industries from very large multinational corporations with thousands of employees to small family business of less than 50 employees, providing "Lean to Green" innovative consulting and training services.

Implementing Lean ISO Manufacturing, Business Sustainability and understanding your Energy Usage is the easiest, most cost-effective way to collectively establish a competitive advantage, through freeing up capacity with PRIME (Lean), creating job security through economic, environmental and social awareness through BSC (Business Sustainability Challenge), and enjoying advanced energy cost savings and efficiencies with employee involvement through EUA (Energy Usage Assessments).

Business Energy Solutions from Energize CT Include:

LEAN/PRIME: Process Reengineering for Increased Manufacturing Efficiency

Manufacturers looking for a competitive edge need to take a systematic approach to evaluating and identifying inefficiencies and waste in their operations. The PRIME program provides businesses with training from Leanovations in "Lean ISO Manufacturing" techniques in order to streamline product flow, eliminate or reduce waste, improve production efficiency, minimize environmental impact, and reduce electrical energy consumption.

Eligible manufacturers may receive funding for up to four (4) Lean Kaizen training events by Leanovations. Manufacturing customers of Eversource and the United Illuminating Company who have not utilized PRIME funding for all four events, or in the previous three years, may qualify.

- Events 1 & 2 of the PRIME Program is funded at \$8,000
- Events 3 & 4 of the PRIME Program is funded at \$4,000

BSC: Business Sustainability Challenge

Improve your "triple bottom line" – economic, environmental and social – with the tools and resources of the BSC. The Leanovations and Traver IDC partnership leverages the BSC to make sustainability and strategic energy management integral parts of your business practices and culture. The BSC process improves competitiveness through the systematic reduction of energy consumption, including employee training and motivational techniques.

Eligible manufacturers may qualify for up to \$200/hour of BSC training/consulting services from the Leanovations and Traver IDC partnership.

EUA: Energy Usage Assessment

Energize CT's EUA has been created as an economic development initiative for the manufacturing sector. The assessment helps manufacturers qualify and identify specific energy reduction opportunities and the efficient measures needed to reduce kWh and CCF consumption. The Leanovations and Traver IDC partnership will conduct a full study that looks at how much, where, and when you use energy. This assessment will include an overview of the following areas:

- Motor Systems,
- Air Compressors
- HVAC Systems
- Process Equipment
- Lighting
- Other significant energy-consuming areas.

Once the study is complete, an Energy Usage Assessment (EUA) analysis with recommendations is provided. A fixed price statement of work (SOW) for each project is reviewed by the utility and customer for approval. The proposal will include all the Energize Connecticut incentives such as; a 50/50 cost sharing for EUA and potential reimbursement for implemented Energy Opportunities.

Energy Opportunities – Upgrade to Efficient Equipment

Investing in Energy Opportunities (EO) and energy-efficient equipment can reduce operating costs and improve productivity, ease-of-use, comfort and even aesthetics. Financial incentives and low-interest financing to offset your upfront costs are available. In addition to electric energy-saving measures, incentives for natural gas efficiency measures are also available, enabling businesses to benefit from seamless, integrated solutions that reduce energy use and expenses.

Traver IDC will work with you to identify energy-saving equipment opportunities that make sense for your business. An overall comprehensive project incentive may reach up to 50 percent of the installed cost to replace existing equipment with energy efficient equipment, depending on the scope of the project. Financing package with below market rate interest may be available for costs not covered by the incentive.



UIL HOLDINGS COMPANIES

Energize Connecticut – Programs funded by a charge on customer energy bills.

Contact Leanovations at fshamburg@Leanovations.com / call 860-479-0293 or Traver IDC at jtraver@traveridc.com / call 203-753-5103.